



Virginia
Economic
Development
Partnership

**SOUTH AFRICA:
Opportunities for Virginia
wood exports in a leading
African market.**

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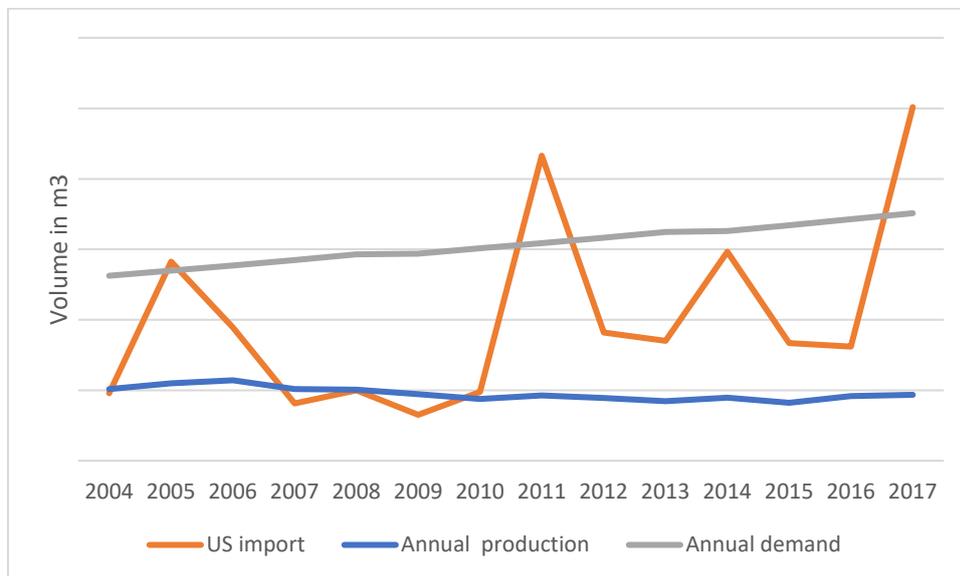
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Executive Summary

South Africa and the rest of the SADC region have been importing substantial volumes of wood and wood products from the US and the rest of the world. The US is one of the top 10 wood and wood products exporters to South Africa in terms of value. There was a dramatic increase in the wood and wood products imported by South Africa from the US. Wood which falls under the category of wood sawn or chipped lengthwise, sliced or peeled, whether or not planed, sanded or end-jointed, of a thickness of more than 6mm, increased by 17 million m³ between 2018 and 2019. If the status quo of the forestry industry in South Africa remains, demand for imported wood and its products will continue to grow over the next 5-10 years. It is expected that the annual demand for wood will rise continuously. A depiction of the trends based on proxies¹ of the US wood imports by South Africa, between 2004 and 2017 is shown below. The graph also shows the predicted annual demand and production of round wood production.



Sources: Trade maps, Crikmay and Associates and Forestry South Africa

Figure 1: Trends in wood production, import and demand and between 2004 and 2017

Timber production in South Africa has been declining and is expected to continuously decline as shown in figure 1. The decrease in area under forestry plantations, pests and diseases, fire damages and low recovery rates are contributing to the decline in production. These conditions present opportunities for the importation of wood to meet the demand that domestic production has been failing to meet. Furthermore, South Africa softwood production is limited to pine while hardwoods are limited wattle

¹ Data for US imports to South Africa for wood sawn or chipped lengthwise, sliced or peeled, whether or not planed, sanded or end-jointed, of a thickness of > 6 mm was used as a proxy for US wood imports to South Africa.

Predicted annual demand for sawlogs was used as a proxy for annual demand for wood in South Africa.

Data for annual roundwood production was used as a proxy for annual production in South Africa

and eucalyptus. This signifies a production gap for other wood species that are produced in the US. Below is a table that summarizes the commonly imported wood species by South Africa from the US. The table primarily focused on the wood types that Virginia wood exporters are seeking market opportunities for.

Table 1: Commonly imported wood types from the US

Wood type	Origin	Uses
Black Cherry	US	Flooring, Furniture, Veneering, Cabinetry
Poplar	US, Asia, Europe	Furniture, Veneer, boxes, crates and laminated construction wood
Sweet Cherry	Europe and Asia	Veneering, Furniture, Cabinetry, Musical instruments
Red Oak	US	Furniture, Veneering, Interior trim
Walnut	US, Africa, Australia, Asia	Flooring, Furniture, Veneering, Cabinetry
White Oak	US	Flooring, Furniture, Boatbuilding

While Virginia wood exporters are seeking opportunities to export mainly Poplar, white and red Oak wood species, it is also important to note that South Africa is also importing Poplar from Asia and Europe.

Key industry players from Forestry SA and Calore Fuel who were contacted during the preparation of this report alluded that South Africa is a net exporter of wooden pellets. Wood pellets are expensive to import as they are a volume-based product, not a value-based product. The reason why it is expensive to import wooden pellets is because of high transport costs and fees for importation documents. For these reasons, it is more viable to produce wooded pellets from locally sourced materials than importing. Furthermore, the industry players highlighted that the use of wood pellets as a renewable energy source is still in its infancy in South Africa. Chances of importing wood pellets in South Africa are therefore slim.



1. Introduction

1.1 Summary of request

The Virginia Economic Development Partnership (VEDP) would like an industrial overview of the South African wood and wood products market. The core interest is in potential softwood and hardwood importers in South Africa for primarily Poplar, white Oak and red Oak wood species.

The purpose of this report is to provide Virginia wood exporters with the South African timber industry overview as well as a list of agents/distributors/importers in South Africa for wood and wood products. All the information provided in this report serves as indicators for opportunities that Virginia wood exporters can have in the South African market.

1.2 Balance of Trade (BOT) Export and Imports

South Africa imports from the US as well as exports to the US. According to *Trading Economics*, South Africa imported goods worth US\$5.78² billion from the US in 2019 and exported goods worth US\$2.26 billion to the US. The goods exported to and imported from the US includes wood and wood products. Tabulated in Table 2 below is the value of wood and wood products imported and exported between the US and South Africa in 2019.

Table 2: Value of wood exports and imports between the US and South Africa in 2019

Wood and wood products	Exports (in millions)	Imports (in millions)	Balance of Trade (in millions)
Pulp of wood, fibrous cellulosic material, waste	\$14,53	\$44,89	'-\$30,36
Paper and paperboard, articles of pulp and board	\$1,21	\$38,01	-\$36,8
Wood and articles of wood, wood charcoal	\$11,01	\$14,61	-\$3,6
Total	\$26,75	\$97,51	-\$70,76

Source: Trading Economics

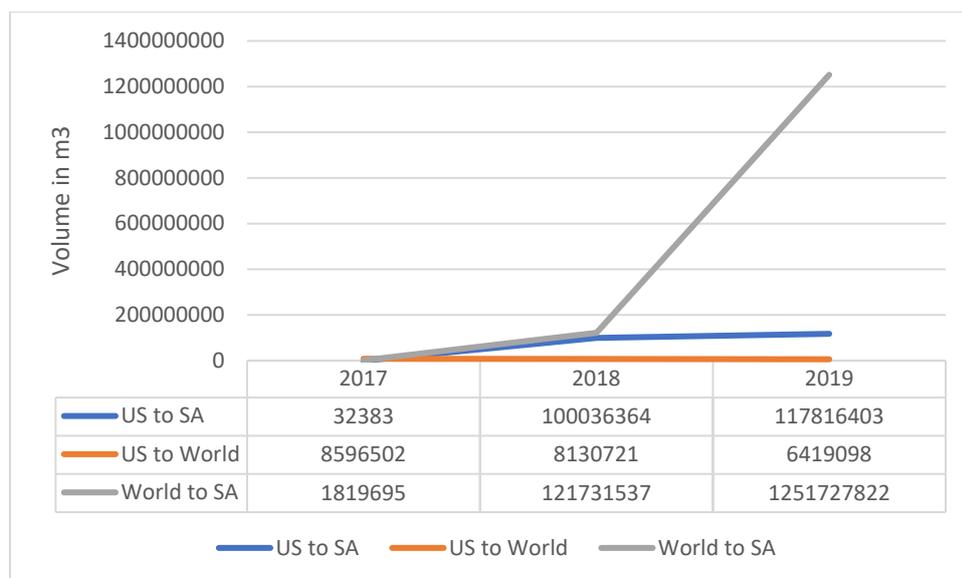
As indicated in the table above, South Africa has a wood and wood products trade deficit of US\$70.76 million. The trade deficit implies that South Africa imports more wood and wood products from the

² Original values were given in South African Rand, ZAR and converted at US\$1= ZAR16.58. This applies to all values in section 1.1



US more than they export to the US. Therefore, South Africa is a net importer of wood and wood products in the trading relationship by a wide margin.

Without limiting to the value of wood imports and exports, the quantity of wood and wood imports from the US and the rest of the world to South Africa has been increasing as well. Figure 2 below shows three trends of wood imports between South Africa and the US, South and the rest of the world between 2017 and 2019. It also shows the US wood and wood products exports to the rest of the world.



Source: Trade maps

Figure 2: Quantity of wood imports between 2017 and 2019

The quantity of wood in the category of sawn or chipped lengthwise, sliced or peeled, whether or not planed, sanded or end-jointed, of a thickness greater than 6 mm imported by South Africa from the US and the rest of the world has continued to increase. According to the data provided by *Trade maps* wood products in this category account for a huge proportion of wood products and wood imported by South Africa. The positive trend might signal an increasing demand for wood in that category from the US.

1.3 Regional imports of wood

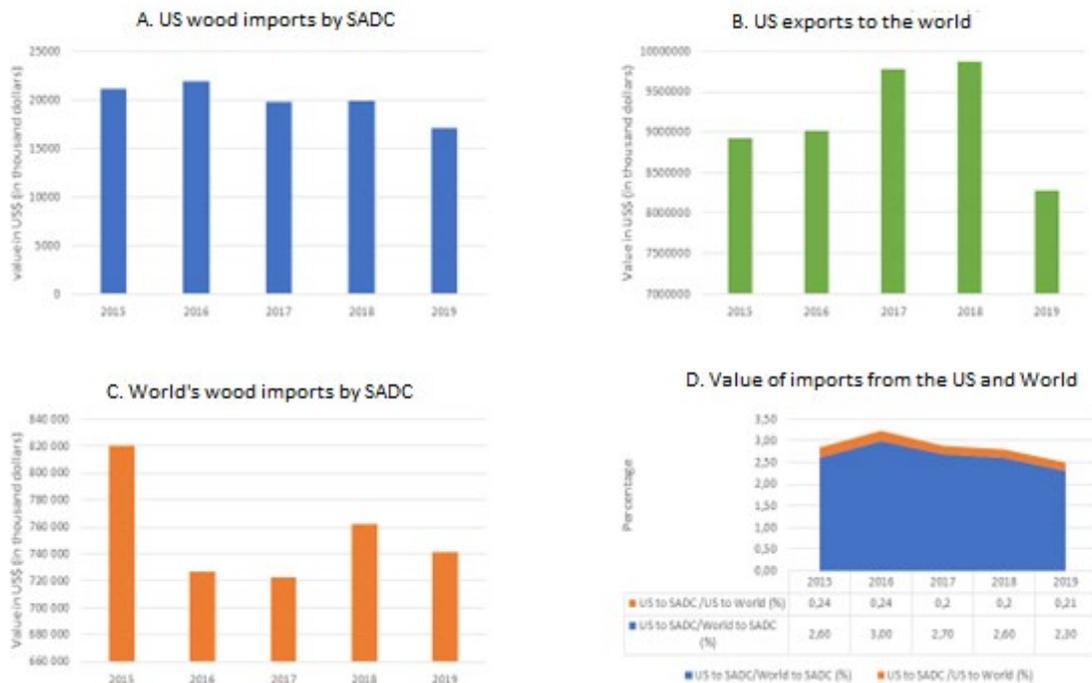
Along with South Africa, the SADC³ region has been importing significant quantities of wood and wood products. This is evidenced by the increasing value of wood and wood products imported in the past

³ SADC member countries include Angola, Botswana, Democratic Republic of Congo, Eswatini, Lesotho, Madagascar, Malawi, Mauritius, Mozambique, Namibia, Seychelles, Tanzania, Zambia and Zimbabwe.



5 years as depicted below. Figure 3 below contains 4 figures A, B, C, and D presented in terms of value (US\$) between 2015 and 2019, the figures show the following;

- Figure A shows the US wood imports by SADC,
- Figure B shows US wood exports to the world,
- Figure C shows the world’s wood imports by SADC,
- Figure D shows the value of imports from the US and the rest of the world to SADC.



Source: Trade Maps

Figure 3: SADC region wood and wood articles imports between 2015 and 2019

In 2019, the SADC region imported wood and wood articles of lesser value than in 2018 as shown by figure A. In figure B, there is a steep decline in the wood and wood articles exported by the US to the rest of the world between 2018 and 2019. In 5 years, the value of wood and wood articles that the rest of the world has been exporting to SADC has been sharply decreasing as shown in figure C. Figure D shows a decline in the value of wood and wood articles exports from the US to SADC as a proportion of the US exports to the world. At the same time, the value of wood and wood articles from the US to SADC as a proportion of the rest of the world’s exports to SADC has also been declining since 2015. Thus, this suggests that the SADC region has been importing less wood and wood articles from the US and the rest of the world.



1.4 Competitors to the US

In terms of trade value, the US was the 4th largest exporter for wood and wood products to South Africa after the United Kingdom, China and Germany in 2018. Gabon, Kuwait, Cameroon, Congo Republic have the largest import share of wood to South Africa. The trade value of the imports, as well as the import share of wood from the US, are tabulated in Table 2. Although the wood species imported by South Africa varies, there are instances where the same wood species are imported from more than one country. For example, Oak is imported from the US and Europe. In this vein, below are the flags for the top 10 countries that South Africa import from by value. It also shows the top 10 wood countries that South Africa is importing wood from by product share.

Some of the countries that South Africa is importing from in terms of value are also in the top 10 countries that South Africa is importing from in terms of the product share. Besides, the countries with the flags below, there are also more than 50 countries exporting wood and wood products to South Africa. The US are likely to compete with some of them, though the type of wood that originates from the other countries might differ from the US.



Tabulated in Table 3 below are the top 10 exporting countries in terms of trade values and of export share (*World Integrated Trade Solution, WITS*).

Table 3: Countries exporting wood and wood products to South Africa in 2018

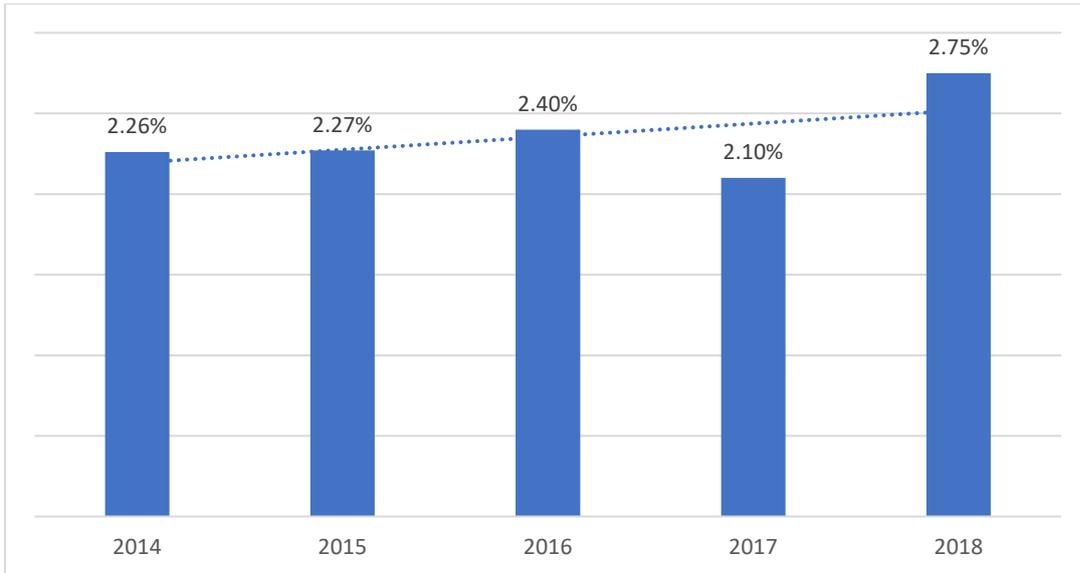
Top 10 in terms of value			Top 10 in terms of the import product share		
Country	Trade value (US\$ thousand)	Import product share (%)	Country	Trade value (US\$ thousand)	Import product share (%)
United Kingdom	\$721 033.15	24.95%	Gabon	\$5007.85	98.63%
China	\$233 395.46	1.37%	Kuwait	\$882,57	33.48%
Germany	\$214 228.70	2.35%	Cameroon	\$1076,21	32.76%
USA	\$152 392.66	2.75%	Congo Republic	\$532,03	30.88%
Brazil	\$ 147 878.26	9.99%	United Kingdom	\$721 033,15	24.95%
Eswatini	\$110 899.58	9.11%	Zambia	\$65 821,59	24.61%
Sweden	\$96 401.72	10.14%	Finland	\$93 906.33	22.66%
Finland	\$93 906.33	22.66%	St. Helena	\$46.85	21.11%
Switzerland	\$74 155.06	9.18%	Kenya	\$4 238,87	20.12%
Zambia	\$65 857.59	24.61%	Uruguay	\$5 594,42	16.35%

Source: World Integrated Trade Solution (WITS)

Apart from the United Kingdom, South Africa’s share of wood imports from the US, Germany and China accounts for less than 10% of the total wood imports though they have a relatively high trade value on the market as shown in table 3 above. This might be a testament to the premium quality of wood that originates from the aforementioned countries.

According to the *South African Market Insight*, the total value of wood products, wood pulp and paper imports from the US to South Africa in 2019 was approximately US\$103 million. On the other hand, the *World Integrated Trade Solution* (WITS) statistics showed that the South African wood import share from the US has been showing an increasing trend in the past 5 years as shown in figure 4 below. Although South Africa has been experiencing an upward trend, the SADC region has been generally experiencing a downward trend.





Source: World Integrated Trade Solution (WITS)

Figure 4: US export share to South Africa between 2014 and 2018

Although not exclusive to the top 10 countries that South Africa imports wood from, the most common wood species imported by South Africa is tabulated below.

Table 4: Popularly imported wood types by South Africa

Origin	Type of wood
USA	White Oak, Poplar, Walnut, a bit of Maple and Cherry wood
Europe	French/ European Oak, Siberian larch, Beech and Spruces
Malaysia	Meranti and Balau
South America	Garapa and Masaranduba
West Africa	Iroko and African mahogany

Source: Timber IQ

From the US, South Africa mostly imports Poplar and Oak wood species. Information on the exact quantity of the Poplar and Oak imported by South Africa is not available. However, there are about 8 active Poplar and Oak importers in South Africa which include Eco Timbers, Interwill Trading International, ITM Timber Merchants, NLA Timber Merchants, Numill marketing, Rare Woods (SA) and Tegn Timbers.

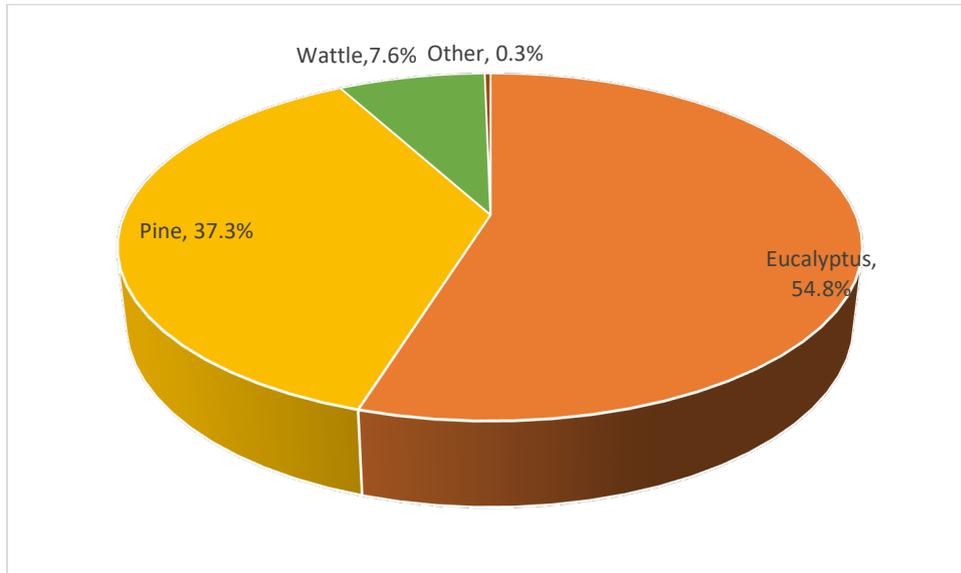
2. Domestic production and consumption

2.1 Production

Approximately 2.9 million acres which translate to about 1%, of the total land in South Africa which is about 302 million acres, is under forestry plantations. Out of the 9 provinces of South Africa, only 4 provinces have forestry plantations which include the Mpumalanga province (1 220 700 acres),



KwaZulu Natal province (1 196 721 acres), Limpopo province (47 261 acres), Eastern Cape province (350 425 acres) and Western Cape province (106 616 acres). The commonly grown wood species in South Africa include Pine, Eucalyptus, Wattle and other species. The production proportion by species is presented in figure 5 below. Pine is predominantly the softwood species grown in South Africa, while wattle and eucalyptus are the common hardwood species grown.



Source: DAFF

Figure 5: Total production by species in 2018

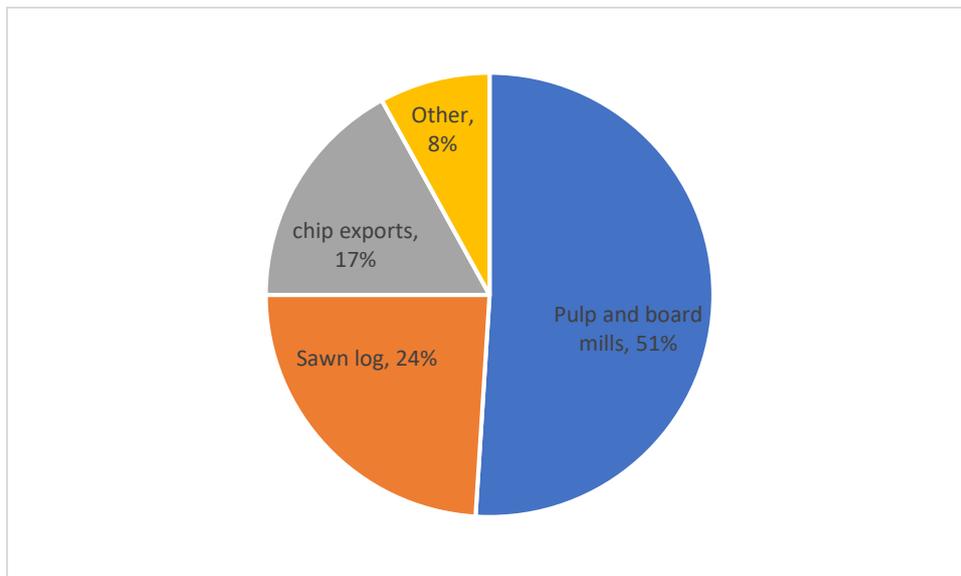
There are three major players in the South African forestry which include;

- Komatiland Forests. Komatiland plantations are state-owned and cover approximately 462 878 acres land area. They are based in Limpopo, KwaZulu Natal and Mpumalanga provinces.
- Mondi South Africa Forests. The forests cover a total of 758 614 acres. Mondi is an international packaging and paper group company with its roots in South Africa and also found in Russia and North America. They have forest plantations located in the KwaZulu Natal province of South Africa
- Sappi Forests. Sappi owns and manages 1 386 261 acres of forests plantations. They are located in the KwaZulu Natal and the Mpumalanga provinces of South Africa.

A high level of vertical integration characterizes forestry industry in South Africa such that plantation owners are also primary and secondary processors. A typical example is Mondi and Sappi forests who are in pulp and paper manufacturing. This implies that many of the primary and secondary manufacturing sectors achieve their market advantage by controlling plantation resources and thereby purchasing their raw material at reasonably competitive costs (*Trade and Industrial Policy Strategies, TIPS*).

2.2 Timber value chain in South Africa

The forestry to timber value chain includes roundwood, sawn wood, wood panels and wood chips. Roundwood is also categorized as sawlogs, veneer logs, pulpwood and fuelwood with sawlogs/veneer logs and pulpwood being the most important roundwood categories. Most of the timber that is produced in South Africa is mainly for the for pulp and board mills, sawn lumber, chip exports to Asia and other uses and depicted in figure 6 below.



Source: Timber IQ

Figure 6: Distribution of wood in South Africa

Pulp and board mills. By a considerable margin, pulpwood is the biggest part of the local forestry market. At least 50% of the timber produced in South Africa goes into pulp and board milling (*Timber IQ*). Pulpwood accounts for the largest share of plantations and has the highest export value in South Africa. It is led by Sappi and Mondi, which are the two largest pulp producers for the paper sector and they are also global players in this sector. In addition, Sappi manufactures dissolving wood pulp and has a production potential of about 18% of global demand (*TIPS*).

Wood chip exports to Asia. As shown in figure 5, about 17% of the wood produced in South Africa is exported as wood chips to Asia. The *TIPS* report indicates that the annual value of the wood chips exported to Japan is about US\$140 million. According to *Trading Economics*, exports of fuelwood, wood in chips or particles, sawdust, wood waste and scrap to China was US\$15.53 million during 2019. This suggests that South Africa might not be a potential market for imported wood chips.

Sawlogs. Higher quality saw logs go into construction and housing, joinery and furniture, while lower-quality wood goes into several industrial applications, such as crates (*TIPS*). An article by *Timber IQ* alludes that residential roof truss construction in South Africa is the single biggest user of locally produced structural timber such that about 70% of timber is used in the local building market. According to *TIPS*, the bulk of softwood, Pine, is used in the building sector as structural wood.

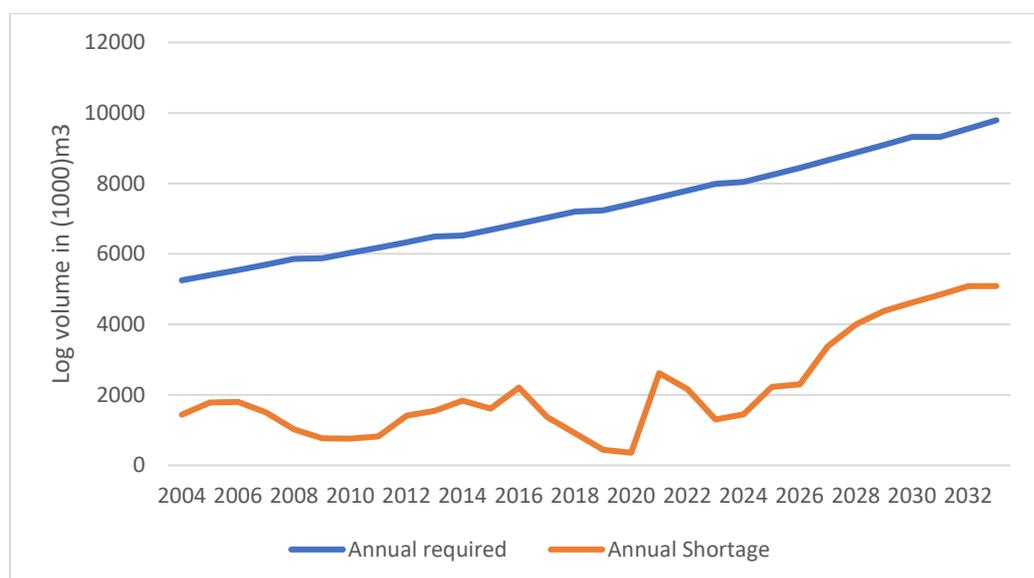
The building construction in South Africa is expected to record a Compound Annual Growth Rate (CAGR) of 4.8% to reach US\$160 billion by 2024. The residential construction in value terms increased at CAGR of 2.3%. Residential construction is expected to continuously grow driven by increased competition between mortgage lenders and low-interest rates offered by the banks. The forecasted growth in residential construction will also drive the demand for construction timber.

Other. In contrast to materials such as pulp, wooden furniture is a comparatively a small part of the forestry value chain. Demand for furniture is highly correlated with rising domestic growth and consumer incomes in Southern African countries such as Tanzania and Mozambique (*TIPS*). According to the *Traffic* report, wooden furniture from China has gained popularity in Mozambique over that from South Africa. This implies that South Africa has lost a part of its market in Mozambique to China.

Also, wood flooring and wooden interiors are still the top trends in South Africa, according to *Habitat magazine*. White Oak, Poplar, and Walnut from the USA (Timber IQ) form the bulk of the wood used for flooring, decking and furniture.

2.3 Demand and supply of wood

Crickmay and Associates projected a 30-year annual demand and shortages for timber in South Africa. Figure 7 below depicts a 28-year projection, between 2004 and 2032 only.



Source: Crickmay and Associates

Figure 7: Estimated demand and shortage for sawlogs between 2004 and 2033

From figure 7 above, the annual demand for sawn logs in South Africa is estimated to continuously show an upward trend in 30 years. Similarly, as the annual demand is increasing, the deficits are also increasing. Approximately 5.2 million m³ of timber was required in 2004 and there was a predicted shortage of 1.4 million m³ that the local market could not service. In 2020, demand for sawn logs was



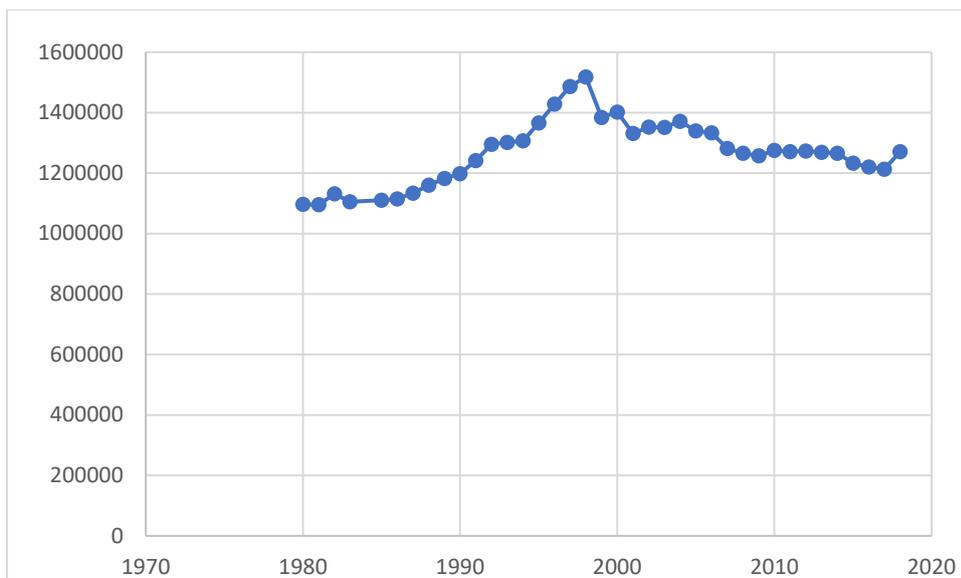
predicted to be approximately 7.4 million m³ and a shortage of approximately 357 thousand m³ is expected.

3. Current trends in the forestry market of South Africa

This section provides a concise discussion of current trends in the timber industry of South Africa that shapes the supply and demand for timber and further present opportunities for US timber imports.

3.1 Decline of the total area under production

The total area under forestry plantation has been decreasing over the years. The latest statistics from the Department of Agriculture, Fisheries and Forestry (DAFF) show that the total area under forestry production is approximately 2.9 million acres which are approximately 21 times less than the area covered by the US. Depicted in figure 8 below is the area under plantation between 1980 and 2018. Along similar lines, *USDA* report highlighted that the area under forestry production during the 2019/20 market year was approximately 2.94 million acres which they forecasted to decrease to 2.91 million acres during the 2020/21 market year. The report further highlighted that farmers have been replacing timber with citrus, macadamia and avocado trees.



Source: Forestry South Africa and DAFF

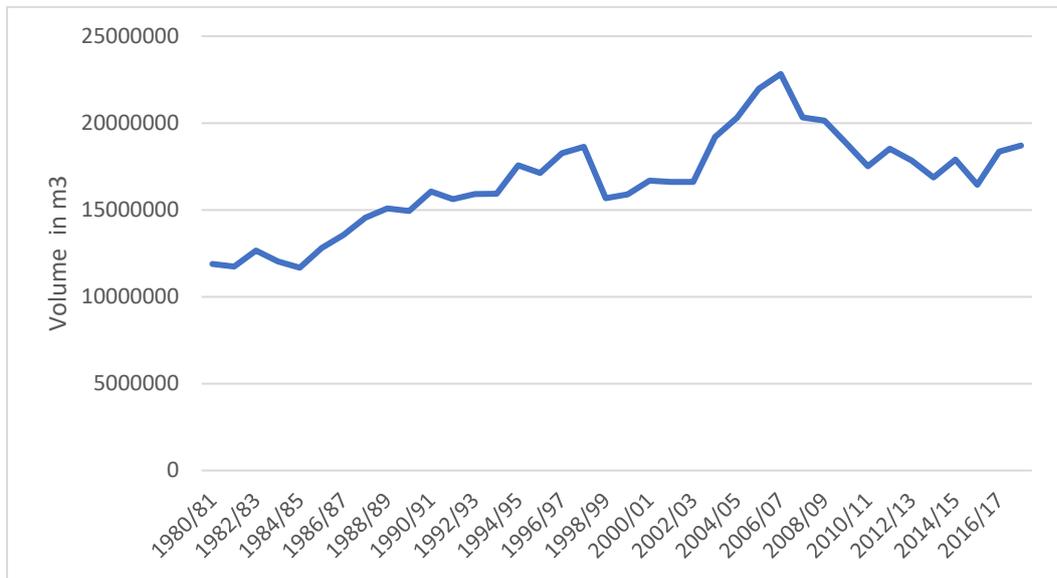
Figure 8: Total plantation area between 1980 and 2018

3.2 Decline in production volume

Owing to the decline in the total area planted depicted in figure 8 above, timber production has been declining. During the 2017/2018 market year, total roundwood production was approximately 18.7 million m³. The peak production was 22.8 million m³ during the 2006/2007 market year (*Forestry South Africa*). According to the *USDA* report, the production is predicted to further decline by 20% during



the 2020/21 market year. Figure 9 below shows that the total roundwood production between 1980 and 2018.



Source: Forestry South Africa

Figure 9: Volume of round wood production between 1980 and 2018

3.3 Pests and diseases

The *USDA* report revealed that the damage caused by pests and diseases is also contributing to the decline of production volume. According to *Graziosi et al., 2019*, there are more than 24 non-native insect pests and more than 50 native insect pests affecting the forestry industry in South Africa. In addition to the pests, there are more than 15 pathogens causing damages to trees in South Africa. A new tree pest, *Euwallacea fornicates*, was discovered in South Africa 2 years ago. The pests affect more than 100 tree species including the Eucalyptus.

3.4 Fires

The production of timber in South Africa is also depressed by plantation fires that have been occurring since 1994. It was estimated by *Crickmay and Associates* that plantation fires accounted for an annual loss of 1.5% per annum and increased to 2.2% per annum after the 2003/4 fires that ravaged 59 305 acres of softwood. Fires have continued to destroy plantations across South Africa with the most recent incidences recorded in 2018. Of the 16 803 acres in the Southern Cape, 7 413 acres burned standing with 914 acres of the plantation being under 10 years old. Another 9 143 acres were destroyed by fire in the Western Cape with 2 471 acres too young to be recovered. For these reasons, timber shortages from 2020 onwards have been predicted by *Forestry SA*.



3.5 Low timber recovery rate

According to the *SA Forestry online* report, the timber recovery rate of 49%, in South Africa is relatively low in comparison to the global recovery rate which ranges between 50%-60%. This implies that 51% of the trees are going into waste. Technology-based factors such as the use of obsolete equipment, inefficient procedures, operational procedures and other factors attribute to a low timber recovery rate.

4. Recommendations

4.1 Market Entry Strategies

i. Understanding the South Africa timber market dynamics

Virginia wood exporters need to understand that approximately 1% of South Africa's total land is under forestry plantations which are located in only 4 provinces of South Africa out of its 9 provinces. In South Africa, pine is mainly the softwood species cultivated, while wattle and eucalyptus are the common hardwood species cultivated. Therefore, it implies that South Africa imports other types of wood such as oak and poplar that are in abundance in the US. Moreover, the current production, which has been declining, has not been meeting the current demands and preferences. Contributing factors to the decline in production are discussed in [section 3](#).

Moreover, it is noteworthy that the commercial forestry industry of South Africa is distinguished by a high degree of vertical integration, such that plantation owners are both primary and secondary processors. Mondi and Sappi forests which own approximately 750 thousand acres and 1.3 million acres of forest plantations respectively are involved in pulp and paper manufacturing. This also implies that exporting pulpwood for paper manufacturing might be met with much competition from domestic production.

[Section 2](#) provides a detailed discussion of the production, demand and predicted shortages of wood in South Africa. To gain a deeper understanding of demand and supply dynamics of wood in the South Africa market for a specific product or service, Virginia wood exporters need to understand that;

- ✓ Engaging with key wood and wood products **industry associations** in South Africa and subscribing to **industry publications** is of paramount importance to stay up to date on recent developments and current issues. [Section 7](#) provides a list of industry associations and industry publications.

Understanding the supply and demand dynamics of wood and wood products in South Africa also entails understanding the competition from other wood exporting countries. There are more than 50 countries exporting wood and wood products to South Africa including its neighboring countries like Zimbabwe, Swaziland and Zambia. The value of the top exporting countries for wood and wood products in South Africa in terms of values and import share is provided in Table 3 above. Furthermore, Virginia wood exporters also need to be aware of competition from other US states exporting wood to South Africa.



ii. Establishing a presence in the South African timber market

An Unqualified leads list containing active agents, importers and merchants in the South African market is provided in appendix A. To get an idea of what the market currently has, the leads list will further provide the key products/requirements of each player guided by what their inventory currently contains. These players already have the expertise, documentation, and other pertinent facilities and services required for the importation of wood in South Africa. Figure 10 below shows a snapshot of active agents, importers and merchants for imported Oak and Poplar wood.



Source: Wood Southern Africa and Timber Times

Figure 10: Snapshot of the active wood and wood products importers in South Africa

Some agents are also merchants as well as importers of wood and wood products for the South African market. A more detailed description of the active companies and other companies who import wood and wood products is provided in appendix A.

Sources

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- TIPS. www.tips.org.za/research-archive/trade-and-industry/item/3419-case-study-on-the-forestry-regional-value-chain-in-southern-africa-february-2017
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- Trade maps. www.trademap.org
- Traffic. www.trafficj.org/publication/17_Timber-trade-East-Southern-Africa.pdf
- USDA. www.fas.usda.gov/data/south-africa-declining-area-planted-may-present-opportunities-us-lumber-exports-south-africa
- WITS. www.wits.worldbank.org

5. Regulations

Table 5: South African Forest and Timber Standards and Regulations

Regulations	Website
Agricultural Pests Act, 1983	www.nda.agric.za/doaDev/sideMenu/plantHealth/docs/Agricultural%20Pests%20Act.pdf
South African Bureau of Standards (SABS) Timber Certification and Standards	www.sabs.co.za/Sectors-and-Services/Sectors/Timber/timber_ac.asp
SABS Building and Construction Certification and Standards	www.sabs.co.za/Sectors-and-Services/Sectors/Building/building_ac.asp
Protocol for the treatment of imported timber	www.sawpa.co.za/documents/Protocol_treatment_of_timber_imported_revision%201_2011_06_30.pdf



National building regulations and building standards Act No. 103 of 1977	www.thedti.gov.za/business_regulation/acts/building_standards_act.pdf
Housing Consumers Protection Measures Act, 1998	www.nhbrc.org.za/files/acts/HOUSING%20CONSUMERS%20PROTECTION%20MEASURES%20ACT%2095%20OF%201998.pdf
Import Procedures	www.nda.agric.za/doaDev/sideMenu/plantHealth/docs/importProcedure.pdf
National Forestry Act, 1998	www.forestry.co.za/uploads/File/legislation/forestry/National%20Forest%20Act%20%28regs%2029%20April%202009%29.pdf

6. Tariffs

Please see Freight News for tariffs of wood products <https://www.freightnews.co.za/customs/tariffs>

7. Industry Associations and Publications

Southern African Wood, Laminate & Flooring Association (SAWLFA)

Address: 12 Skeen Boulevard, Bedfordview, Johannesburg, South Africa 20018
 Tel: +27 11 455 2822 / +27 72 390 1631
 Email: info@sawlfa.co.za
 Website: www.sawlfa.co.za

Forestry South Africa (FSA)

Address: Suite 205, 2nd Floor, South Block, Thrupps Centre, 204 Oxford Road Illovo, Johannesburg, South Africa
 Tel: +27 11 268 1104
 Email: mike@forestrysouthafrica.co.za
 Website: www.forestry.co.za

South African Wood Preservers Association (SAWPA)

Address: South African Wood Preservers Association SAFCA Building, 6 Hulley Road, Isando, Johannesburg, South Africa
 Tel: +27 11 974 1061
 Email: sawpa@global.co.za / admin@sawpa.co.za
 Website: www.sawpa.co.za

Forest Stewardship Council (FSC) – Sub Regional Office South Africa

Email: m.moodley@fsc.org
 Website: www.fsc.org



South African Bureau of Standards (SABS)

Address: 1 Dr Lategan Road, Groenkloof, Pretoria, South Africa 0001
Tel: +27 12 428 7911
Email: info@sabs.co.za
Website: www.sabs.co.za

Southern African Institute of Forestry (SAIF)

Address: University of Stellenbosch, Dept Forest and Wood Science, Stellenbosch
Tel: +27 21 808 3301
Email: president@saif.org.za
Website: www.saif.org.za

Sawmilling South Africa (SSA)

Address: Forest Lodge, Sedgefield, Knysna, Western Cape, South Africa, 6573
Tel: +27 44 343 1720
Email: southeys@iafrica.com
Website: www.timber.co.za

Paper Manufacturers Association of South Africa (PAMSA)

Address: Unit 4, Woodview Office Park, 1 Humber Road, Woodmead, Sandton
Tel: +27 11 803 5063
Email: info@thepaperstory.co.za
Website: www.thepaperstory.co.za

Department of Agriculture, Forestry & Fisheries (DAFF)

Tel: +27 12 319 6000 / +27 12 319 6699
Email: ElaineA@daff.gov.za
Website: www.daff.gov.za

National Plant Protection Organisation of South Africa (NPPOSA)

Tel: +27 12 319 6117
Email: MagdaBo@nda.agric.za
Website: www.nda.agric.za/docs/npposa/page_a.htm

The South African Furniture Initiative

Address: 1st Floor, Office 111, 50 Long Street, Cape Town, South Africa 8001
Tel: +27 212 860 821/2
Email: safi.info@furniture.org.za
Website: www.furniture.org.za

Publications

- Forestry South Africa: www.forestry.co.za



- Wood Southern Africa & Timber times: www.woodsa.co.za
- South African Builder: www.sabuilder.co.za
- Export and Import SA: www.exportsa.co.za
- Engineering news: www.engineeringnews.co.za
- SA Forestry Online: www.saforestryonline.co.za
- Crown Publications: www.crown.co.za

8. Trade Shows

SAITEX 2020

Date: 20 – 22 June 2021
 Venue: Gallagher Convention Centre, Johannesburg, South Africa
 Tel: +27 11 783 7250
 Website: www.saitexafrica.com
 Email: info@dmgevents.com

WoodEX for Africa 2021

Date: 29 June – 1 July 2021
 Venue: Gallagher Convention Centre, Johannesburg, South Africa
 Tel: +27 81 775 5859
 Website: www.woodexforafrica.com
 Email: info@woodexforafrica.com

Deck and Flooring Expo

Date: 29 June – 1 July 2021
 Venue: Gallagher Convention Centre, Johannesburg, South Africa
 Tel: +27 81 775 5859
 Website: www.deckandflooringexpo.com
 Email: info@woodexforafrica.com



Appendix A

	Company Name	Company Descriptions	Key Requirements	Contact Details	Address
N.B: Wood species of interest to the Virginia exporters are highlighted in bold.					
1	Azura Distributors	Azura Distributors is an importer and distributor of flooring products established in 1998. Azura was one of the founding members of the Southern African Wood, Laminate, and Flooring Association (SAWLFA). The company has branches in the Gauteng, KwaZulu Natal and Western Cape provinces of South Africa.	Their range of products includes limited to laminate flooring from Balterio (Belgium) and Egger (Germany), luxury vinyl tiles from Decoria (Korea), engineered wood floors from BKB Parquet (Malaysia), bamboo flooring and rigid click planks flooring. The rigid click planks include more than 10 types of oak including White oak with size ranging between 5mm to 14mm in thickness.	T: +27 10 599 5999 E: info@azura.co.za W: www.azura.co.za	5 Frankenwald Drive, Linbro Business Park, Johannesburg, South Africa
2	Bedson Timber	Since 1988 Bedson Timbers has been supplying solid timber, exotic hardwoods and solid timber products. Their clientele includes architects, designers, developers and homeowners. Bedson is located in the Gauteng and KwaZulu Natal provinces of South Africa. They are the sole local suppliers of Weyerhaeuser Lyptus Eucalyptus hardwood flooring and Weyerhaeuser Eucalyptus and Pine Lumin Plywood from Uruguay and Brazil. The company also offers American , Asian and African hardwoods.	Their product range falls in 3 main categories which are flooring and decking, rough sawn timber and Boards. Flooring and Decking; The hardwood they use for flooring and decking comes from North America, Africa and South America. From North America, they use White oak , Walnut and Oregon pine/ Douglas fir with density that ranges from 0.45-0.75 . From Africa, they use Rosewood, Teak, Saligna with density range of 0.45-0.75. Some of the wood from South America include Colorado, Garapa, Wild cherry, Masaranduba, Ipe and Mahogany Brown with density 0.99. Rough sawn timber; American timber which includes Oak , Maple, Cherry, Ash, Beech, Pau and Marfim, Colorado. Asian timber which includes Meranti, Balau and Merbau.	T: +27 12 803 4376 E: info@bedson.co.za W: www.bedson.com.co.za	Head Office Willows Business Park, Corner Axle & Battery Rd, Silverton, Pretoria, South Africa

			African timber which includes Kiaat, Rosewood and Teak. Boards; The product line at present is from South America and it includes Plywood, MDF and chipboard in various thicknesses, ranging from 3mm to 18mm . From time to time they add new products to the range.		
3	Board King	Board King has been a distributor of wood board-based products since 1989. The company operates in two locations within the Gauteng Province. Their products are manufactured from locally sourced wood and imported wood-based board products.	The company's products include Veneers, Bisonlam/ Melawood, MDF substrates, Chipboard, Formica, Hardboard and Softboard Novalam, Oriented Strand Boards (OSB), Plywood, Supa wood, Shelving, and Solid rough timbers. Their Veneers product range include White Oak, Red Oak , Pine Beech, Bubinga, American Walnut , Iroko, Rubberwood, Cherry , Kiaat, Crown Cut Mahogany, Maple , Rubberwood and Etimoe. Some of the Melawood range include Harvard Cherry, American Walnut , Vancouver Maple, Natural Oak, Windsor Cherry and Burgan Mahogany. They also supply MDF substrates on a 3mm MDF and solid rough timber from various parts of the world.	T: +27 11 472 4612 E: sales@boardking.co.za W: www.boardking.co.za	5 Yaron Avenue, Lea Glen, Florida, Johannesburg South Africa 1709
4	BOS Timbers	BOS Timbers is a South African company specializing in the importation of hardwoods from Malaysia, Gabon and Angola. They supply rough sawn timber, solid wood decking, flooring and skirting. The company is located in the Gauteng province of South Africa.	Their inventory includes 6 main hardwoods of various sizes as follows; Red Meranti (19x102mm / 19x152mm, 25x152mm, 38x152mm and 50x152mm)	Contact: Carel Botha (General Manager) T: +27 10 213 7560 M: +27 83 449 7141 E: carelb@bostimbers.co.za W: www.bostimbers.co.za	109 Rivierside Rd, Kya Sand, Farmall, South Africa 2163

			<p>Okoumé (19x102mm / 19x152mm, 25x152mm, 38x152mm and 50x152mm)</p> <p>Eucalyptus Saligna (19x102mm / 19x152mm, 25x114mm / 25x152mm)</p> <p>Kiaat (All Brown) 25/38/50mm thickness, all Random widths: 170 – 300mm)</p> <p>Rosewood (25/38/50mm thickness, all Random widths: 120 – 200mm)</p> <p>Rhodesian Teak (25/38/50mm thickness, widths: 150 – 170mm)</p>		
5	Cape Town Timbers	<p>Since 1991, Cape Town Timbers has been procuring local softwoods and imported hardwoods from replenishing sources. Their clientele includes building contractors, architects, shopfitters, carpenters, furniture manufactures and artisans. They are located in the Western Cape province of South Africa.</p>	<p>The rough sawn hardwood they procure is transformed into a range of mouldings and turnings. Information on the specific hardwood and softwood they use is not available however their range of products is categorized into skirting, flooring, cappings, combo skirting, panelling and ceiling boards, posts, chair rails, cornices, hand railings and spindles.</p>	<p>T: +27 21 534 7201 E: info@capetowntimbers.co.za W: www.capetowntimbers.co.za</p>	<p>86 Fitzmaurice Ave, Epping 2, Cape Town, South Africa 7460</p>
6	Country Woods	<p>Country Woods is an exotic wood importer that's is located in the Gauteng and Western Cape provinces of South Africa. Moreover, they are agents and merchants of imported as well as African timbers. Over 70 species of timber from various parts of the world form their inventory. Their clientele includes boat builders, joiners, carvers, furniture manufacturers, shopfitters, cabinet makers, kitchen</p>	<p>The wood species they stock include; Alder, Balu, Blackwood, Bocote, Camphor, Cedar, Western, Chamfuta, Cherry, Cocobola, Cottonwood (Sa Poplar), Cypress, Massaranduba, Goncalo Alves, Hickory, Imbuia, Iroko, Ironwood, Jacaranda, Jarrah, Jelutong, Kiaat, Mahogany, Sapele, Maple - Birds Eye, Maple, Melunak, Meranti, Merbau, Red Oak, White Oak, other Oaks, Wormy, Obeche, Oregon Pine (Douglas Fir), Padauk, Panga Panga, Pau Marfim, Pine SA, Poplar American Purple Heart, Red Ivory, Rosewood, Saligna, Sycamore, Tamboti,</p>	<p>T: +27 21 552 2631 M: +27 83 234 6497 E: sales@countrywoods.co.za W: www.countrywoods.co.za</p>	<p>Cape Town Branch 15 Second Street, Montague Gardens, Cape Town, South Africa 7441</p> <p>Postal Address: P. O Box 37140, Chempet 7442</p>

		manufacturers as well as selling to the public directly.	Tatajuba, Teak, Walnut , Wenge/Black, Wild Olive, Yellow wood and Zebra No.		
7	Eco Timber Traders	Eco Timber Traders is a timber supplier and importer which was established in 2010. The company stocks timber and timber products of different species. Over 35 species of hardwood and softwood species from all over the world form their inventory. They also provide laminating, machining and timber identification services They are based in the KwaZulu Natal and Gauteng province of South Africa.	<p>Their product range is categorized as decking and flooring, hardwood and softwood, plywood and thermally modified woods. The species for every category is as follows;</p> <ul style="list-style-type: none"> • Hardwood and Softwood; African Mohagany, Ash, Australian Blackwood, Beech, Cedar, Cherry, Grey Poplar, Cypress, Imbula, Iroko, White Oak, Okoume, Oregon, Pine, Panga panga, Rosewood, Saligna, Tamboti, Teak, Walnut and Zebrano. • Decking and Flooring; Balau • Plywood; Birch plywood with grains that are 2440mm long, Marine plywood, commercial plywood and pine plywood that range from 6mm to 12mm. • Thermally modified wood; These include thermally modified Oak and Poplar that range in 25mm, 38 mm and 50 mm size. 	<p>T: +27 31 705 5546 M: +27 78 089 2251 E: hans@ecotimbertraders.co.za W: www.ecotimbertraders.co.za</p>	<p>14 Progress Rd, New Germany, Pinetown, KwaZulu-Natal, South Africa 3610</p>

8	Esstee Timbers	For the past 40 years, Esstee Timbers has been supplying locally sourced and imported timber and timber products. They have been supplying rough-sawn meranti, heavy hardwood decking materials and other timber products to joiners and builders' merchants.	<p>Their current inventory comprises of;</p> <ul style="list-style-type: none"> • Plywood of 6mm to 24mm thickness • Mouldings – Meranti and Pine par of various finished sizes that range from 20*20mm to 44*220mm • Laminated pine- with a standard thickness of 20mm • Doors, door frames and decking material. 	<p>T: +27 10 597 7805 E: sales@esstee.co.za W: www.esstee.co.za</p>	<p>Cedar Avenue, Fourways, Gauteng, South Africa</p>
9	Fetchers Sawmill	Fetchers Sawmills is a supplier of timber that was established in 1936. They stock indigenous and exotic timber species. They supply timber for decking, solid timber in the form of mouldings, sawmill products and solid wood flooring. They also manufacture indoor and outdoor furniture. The company is located in the Western Cape province of South Africa.	<p>Their decking range consists of Balau and Garapa timber species. For the solid timber, stock includes Eucalyptus, Pine, Blackwood, Yellowwood, Stinkwood, Ironwood and Cape Beech. The sawmill product range includes Balau decking, Garapa decking, Shutterply and wholesale Pine</p>	<p>T: +27 44 382 1222 W: www.deckandfloor.co.za</p>	<p>Cnr Waenhout & Meubel Streets, Knysna Industria, Knysna South Africa 6571</p>
10	G&K Mouldings	Since 2006, G&K Mouldings has been procuring raw timber and processing it into different materials. They purchase exotic and indigenous timber pieces directly from the source, whereafter dry, process and mould the timber. Most of their products are utilised in the building industry and furniture manufacturers. They are based in Western Cape province of South Africa.	<p>They have planks for solid hard wood flooring, wooden decks, skirtings, architraves and hand rails. The wood types that make their inventory includes African Mahogany, American White Oak, Rhodesian Teak, Blackwood, Cape Yellowwood, European Beech, Garapa, Iroko, Balau, Meranti and Ash.</p>	<p>T: +27 44 882 1011 M: +27 82 771 1862 E: info@gandkmouldings.co.za W: www.gandkmouldings.co.za</p>	<p>N2 National Road Between Wildernis & Sedgfield Garden Route, Western Cape Province, South Africa</p> <p>Postal Address: PO Box 3, Hoekwil 6538, South Africa</p>

11	Gauteng Mouldings	For the past 20 years, Gauteng Mouldings has been a supplier of a range of timber mouldings and timber carpentry products which such as doors, door frames and window sills. They are located in the Gauteng province of South Africa.	Their mouldings range are for designer skirting, architraves, dado rails, timber cornices/scotias, beadings, flooring and door components. The mouldings are of various sizes such that they range from 45mm up to 200mm size. Most of their products are manufactured from Pine, Meranti, Supawood and exotic timbers which are imported.	T: +27 011 708 4348 E: natasha@gautengmouldings.co.za W: www.gautengmouldings.co.za	Unit 2, Riverplace Shopping Centre, River Rd, Kya Sand, Randburg, South Africa 2021
12	H & S Timbers (Pty) Ltd	Since 1969, H & S Timbers is a timber has been merchant and board supplier operating. The company is a supplier of exotic hardwoods from Africa, Europe, South East Asia and America for both commercial and industrial applications. Apart from supplying timber and timber products, they provide cut and edge services for carcassing, joinery and shelving purposes. They are based in the Gauteng province of South Africa.	<p>Their range of products is categorized into boards, plywood, timber, mouldings, laminated beams and tops.</p> <ul style="list-style-type: none"> • Boards. Their products include Chipboard, M.D.F, Melamine, Hardboard, Softboard and Post Form Work Tops in a full range of dimensions, colours and thickness. • Plywood- They manufacture a range of plywood including exterior Pine, Hardwood Commercial, Marine, Exotic Faced Decorative, Shutterply and Crafting grade. Their thickness varies between 4mm to 32mm. • Timber- They stock timber range of hardwood and softwood species which include Meranti, Red Oak, White Oak, Cherry, Beech, Kiaat, Maple, African Mahogany and African Rosewood. • Mouldings: They produce a range of skirtings, architraves, picture and dado rails as well as decorative mouldings from Medium Density 	T: +27 11 422 3223 E: mail@hstimbers.co.za W: www.hstimbers.co.za	14 Wilstead Street, Benoni, Gauteng, South Africa 1501 Postal Address P O Box 1387 Benoni 1500

			<p>Fibreboard (MDF), Exotic Hardwoods, Meranti or Pine.</p> <ul style="list-style-type: none"> Laminated beams and tops - manufactured from exotic hardwoods such as Pine and Saligna in lengths up to 13m. 		
13	Ibhayi Timber Mouldings	<p>Ibhayi Timber Mouldings is a South African company that was founded in 2000. The company operates in Port Elizabeth South Africa. It is a manufacturer of a classic and victorian range of wooden mouldings and railings in softwood, hardwood and supawood. The company operates in Port Elizabeth South Africa.</p>	<p>The company is a stockist of imported and local hardwood and softwood species which includes SA pine clear, Blackwood, Kiaat, Cherry, Maple, Oak, Beech, American Walnut, Mahogany, Iroko, Paumarfin, Yellowwood, Oregon and Meranti.</p>	<p>T: +27 41 486 3003 E: info@ibhayitimber.co.za W: www.ibhayitimber.co.za</p>	<p>Unit 3 - 6 Stephenson Street, Deal Party, Port Elizabeth, South Africa 6210</p>
14	Interwill Products	<p>Interwill Wood Products is a South African based company trading both in South Africa and internationally. The company is a trader of a variety of wood/timber and allied products. The company is a supplier of several species of local and imported timber. In South Africa, the company is located in the Gauteng, Western Cape and Eastern Cape provinces. They are also located in the Indian Ocean Islands.</p>	<p>Their product range includes:</p> <ul style="list-style-type: none"> Hardwood timber which comprise of Meranti, Balau, White Oak, Red Oak, Maple, Cherry, Poplar, Merbau, Red Grandis, White Ash and Beech. Panel Products which include High Density Fibreboard (HDF), Deep Moulded Door Skins, Softboard/Insulation Board, Hardboard, Plywood, Oriented Strand Board (OSB), Medium Density Fibreboard (MDF). Softwood timber which includes Rough sawn, kiln dried softwoods for construction moulding and 	<p>Contact: Craig Foden T: +27 11 824 3736 M: +27 83 952 7882 W: www.interwil.co.za</p>	<p>4th Floor Corporate Park, 4-6 Skeen Blvd, Bedfordview, Gauteng, South Africa 2008</p>

			<p>industrial applications and imported Baltic Redwood.</p> <ul style="list-style-type: none"> Decking timber which includes Red Balua, Yellow Balua / Bankirai, Garappa, Massaranduba, Red Grandis, Treated Pine, Ipe, Cumaru. 		
15	ITM Timber Merchants	ITM Timber Merchants is an importer and merchant of timber that was established in 1997. They import from several international regions including North America , South America, Europe, Asia and Africa. They based in the Western Cape province of South Africa.	<p>Their product range comprises of veneers, plyboards, solid timber construction timber, decking timber and specialty timber from North and South America and Europe.</p> <ul style="list-style-type: none"> North American Hardwood: They include Ash White Prime (25mm-50mm), Basswood (25mm-50mm), Cherry Prime (25mm-50mm), Hard Maple Prime (25mm-50mm), Hickory (25mm), Walnut, Steamed Prime (25mm-50mm), White Oak Prime (25mm-50mm) and White Oak Comsels (25mm-50mm). The North American softwoods that form part of their inventory include Cedar (25mm, 38mm) and Yellow Poplar (25mm, 38mm, 50mm, 78mm). South American hardwood for outdoor uses and boatbuilding: Jatoba (25mm) and Cambara (25mm). 	<p>Contact: Adeline Smith (Import and Sales) T: +27 21 853 5930 M: +27 79 530 2035 E: adeline@itmwood.co.za / info@itmwood.co.za W: www.itmwood.co.za</p>	11 Van Der Berg Cres, Gants Plaza, Cape Town, South Africa

			<ul style="list-style-type: none"> European Hardwood for indoor and fine furniture building: Ash, Birch, Euro Beech White, Euro Beech Pink 78mm, French Oak and Larch. Swiss Pine is the only European softwood they stock. 		
16	Maple Street Timbers	Maple Street Timbers company is a supplier of local and imported exotic hardwoods that was established in 2004. The company flooring, decking, cladding, structural timber as well as exotic timbers. They also supply wooden furniture. The company is located in the Gauteng province of South Africa.	<p>Their inventory comprises several exotic species of timber which includes;</p> <ul style="list-style-type: none"> North America timber with their Janka hardness provided in brackets: White Oak (1350lbf /5990N), Ash (1320 lbf /5870N), Cedar, Western Red (900 lbf /4000N), Red Oak 1220 lbf /5340N), Maple (1450 lbf/6450N), Walnut (1010 lbf/4490N) and Siberian Pine (480lbf/2140N). European timber they stock and their janka hardness include: Beech (1450 lbf/6460N), Cherry (1150 lbf/5120N) African timber they stock include: Yellowwood, Jacaranda, Kiaat, Mahogany, Okoume, Panga-Panga, Rhodesian Teak, Zebrano and Rosewood. They also use Jelutong and Meranti from Asia and Mahogany for South America. 	T: +27 11 979 4459 E: info@mstimbers.co.za W: www.mstimbers.co.za	51 Maple Street, Pomona, Kempton Park, Gauteng, South Africa

17	Merensky	<p>Merensky is a producer and supplier of timber that was established in 1949. They have 160 618 acres under Pine and Eucalyptus plantations. They produce for both the local and the export market. Besides production, they also import exotic hardwood species from various parts of the world. The company's headquarters is in the Gauteng province and has other branches in the Limpopo, Western Cape, Eastern Cape and the KwaZulu Natal provinces of South Africa.</p>	<p>Their inventory comprises of Meranti, Eucalyptus (Saligna), Pine, Melunak and White Oak.</p> <ul style="list-style-type: none"> • White Oak; They have 3 grades of white oak which includes Prime, Comsel and Rustic. The thickness ranges between 25mm-50mm. • Meranti; the thickness of the Meranti they stock is between 0.5-1 inches and the width is between 3-5 inches. • Pine; They have industrial pine of 25mm thickness and width of 114mm and 152mm. • Melanuk; They have prime grade Melanuk with a thickness that ranges from 25-50mm. • Marine ply: The Marine Ply they stock has thickness that range between 9-12mm and width of 1220mm. <p>The company also supply board products which include Pine Shelving, Shutterply, Marine Ply and Supawood.</p>	<p>T: +27 11 626 1002 E: sandram@merensky.co.za W: www.merenskytimber.com</p>	<p>Heriotdale Industrial Park 223 Lower Germiston Rd Germiston, South Africa, 2094</p>
18	Numill Marketing	<p>Numill Marketing is an agent and wholesaler of bulk timber which was established in 1989. The company procures hardwood and softwood timber products locally and internationally. Their market base is not only limited to South Africa but it also includes Botswana and Namibia. The company's main branch is in the Western Cape province and has other</p>	<p>Numill Marketing imports hardwoods are from North and South America, Europe, South-East Asia and Africa. The softwood they stock is predominantly pine which is procured from local sawmills and also imported from South America and Australasia. Some of the hardwoods they stock include;</p>	<p>Contact: Marc Willmers (General Manager) T: +27 21 845 4206 E: mwillmers@numill.co.za W: www.numill.co.za</p>	<p>Cape Town Branch 19 Prima Drive, Strand, Cape Town, South Africa</p> <p>Postal Address: Postnet Suite 248 Private Bag X15</p>

		branches in the Gauteng and the KwaZulu Natal provinces of South Africa.	<ul style="list-style-type: none"> From America with their densities: Basswood (400kg/m³), Beech (610 kg/m³), Hard Maple (410kg/m³), Poplar (490kg/m³), Soft Maple (550kg/m³), Walnut (600kg/m³), White Ash (590kg/m³) and White Oak (770kg/m³). From Europe with their densities: Beech (720kg/m³) and Steamed Beech (720kg/m³). <p>From Asia Africa and other parts of the world, they stock: Mahogany, Teak, Rosewood, Saligna, Rubberwood, Balau, Garapa, Massaranduba, Obeche, Iroko, Kiaat, Meranti and Keuring.</p>		Somerset West 7129
19	Pine Timber Board Express	Pine Timber Board Express is a timber merchant and also a supplier of board and hardware material which was established in 1916. The company is also importer and distributor of Formica, Melawood, Novolam, Plywood, Dulux and Supawood products. They also manufacture wooden products including flooring, ceilings, door frames, decorative cornices and moulded skirtings. The company is based in the KwaZulu-Natal province of South Africa.	<p>Their inventory includes Chip boards, Plywood, Supawood MDF, Hard and Soft boards as well as Structural lumber.</p> <ul style="list-style-type: none"> Of interest is their Plywood range which comprise of Beech, Bubing, Red Oak, Walnut, White Oak and Sapele with thickness that vary between 3mm to 21mm. Their Structural lumber range includes imported hardwood such as Meranti, Cherry and Oak. 	T: +27 31 579 3401 E: info@pinetimbers.co.za W: www.pinetimbers.co.za	10 Palmfield Rd, Springfield Park, Durban, South Africa 4001 Postal Address P.O Box 74798, Rochdale Park, 4034

20	Plantsaw	Plantsaw is a supplier and exporter of timber to the industrial and commercial industry sector which was established in 1998. They also provide other services which include sawmilling, planing and cutting. Their product range includes hardwood tongue and groove flooring, decking, solid timber or laminated boards or slabs for tables and vanity tops, large solid beams and sleepers. The company is based in the Gauteng province of South Africa.	Although the company represents itself as an exporter of timber, they import the timber that forms its inventory. With the places of origin and densities, the timber species they currently are as follows; Africa; Rhodesian Teak(960kg/m ³), Malawian Cedar (480kg/m ³), African Rosewood (800kg/m ³), Afromasia (865 kg/m ³), Albizia (576kg/m ³), African Beech (769kg/m ³), Red Iron Bark (1120kg/m ³), Kiaat (640 kg/m ³), Missanda (960kg/m ³), Mufuka (854kg/m ³), Lead Wood (1235kg/m ³), Pod Mohogany (800kg/m ³), Pan Ferro (961 kg/m ³) and Tamboti (913 kg/m ³). Australia; Saligna (660kg/m ³), Tallow wood (990kg/m ³), Jacaranda (615kg/m ³) South America; Jacaranda (615kg/m ³) Asia; Deodar (800kg/m ³) Middle East; Cypress (432 kg/m ³)	T: +27 82 789 4446 W: www.plantsaw.com	100 Graniet Rd, Henley on Klip, Randvaal, South Africa 1962
21	Rare Woods SA	Rare Woods is a family-owned business that was established in 1982 to provide the South African market with a wider range of imported and local timbers. The company offers over 130 species of timber. The company supplies to manufacturers, architects, homeowners, construction companies, hobbyists, shop fitters and small businesses. Their market also includes specialists in the fields of knife, bow and musical instrument making, wood turners, interior	Their product range includes rough sawn timber, wooden flooring, decking and structural, cladding and screens, slabs and specialty items and machining services. Among the over 130 species they stock, they have White Oak with Janka hardness 1350lbf/5990N, Red Oak with Janka hardness 1220lbf/1220N and Poplar Janka hardness 540 lbf/2400N. The typical for their thickness varies from 26mm to 76mm.	T: +27 21 535 2004 E: info@rarewoods.co.za W: www.rarewoods.co.za	4 Bertie Avenue, Epping Industria 2, Cape Town, South Africa 7460

		decorators, wood carvers, schools, toymakers and wooden car and boat restores. The company is located in the Cape Town province of South Africa.			
22	RSB (Pty) Ltd	RSB (Pty) Ltd is a South African based timber manufacturer and supplier which was established in 1980. The company a number of timber products made from locally sourced timber but they also source exotic timber from Africa, the Far East and South America. In addition to the local clients, their client base also includes international customers. The company is located in the Gauteng province of South Africa.	Their product range includes laminated beams, custom joinery, door frames and windows, mouldings and i-joist. Their mouldings range includes P.A.R mouldings made from hardwood. Their custom joinery range is made from different wood types such as Pine, Meranti, Saligna, Iroko and Beech.	T: +27 11 761 6900 M: +27 71 606 6505 E: info@rsbgroup.co.za W: www.rsbgroup.co.za	Mclean St & Pillans St, Chamdor, Krugersdorp, South Africa 1754
23	Sawmill Lumber Sales	Sawmill Lumber Sales is a supplier of local and international timber that was established in 1986. Their local timber range is limited to Pine and Saligna. They import timber from Brazil, South East Asia and China. The company also supplies finished products such as deep moulded door skins, Meranti garage doors and Engineered hardwood doors. They are located in the KwaZulu Natal province and Gauteng provinces of South Africa.	Their product range is categorized into decking, plywood, hardwoods and softwood, engineered hardwood, meranti garage doors and deep moulded doorskins. The wood types in each category are as follows; <ul style="list-style-type: none"> • Decking Garapa, Massaranduba and Itauba • Plywood: Pine and Eucalyptus • Hardwoods and Softwoods: Virola, Quarubarana, Cumaru, Meranti and Taeda Pine • Engineered hardwood Entrance Doors 	contact: Sean Heilbuth Import / Export manager T: +27 31 903 8505 / +27 31 903 8507 W: www.smls.co.za	29 Ridge Road, Amanzimtoti, KwaZulu Natal, South Africa 4126 Postal Address: P.O. Box 235 Doonside KwaZulu Natal South Africa 4135

			<ul style="list-style-type: none"> • Meranti Garage Doors • Deep Moulded Doorskins: White Primed or Exotic Veneers. 		
24	Silverton Houthandelaars	Silverton Houthandelaars also known as Silverton Timber Merchant was established in 1982 as an importer of Kiaat timber. They have extended to become suppliers of a various range and size of African, imported and local timber. Their services include planning and cutting, kiln drying, lamination and sales. The company is based in the Gauteng province of South Africa.	<p>Their product range is categorized into solid timber, decking and flooring, laminated shelving, live edge tops, plywood and skirting. Their solid timber range comprises of wood types locally sourced, from Africa and imported from other continents. The wood types in their inventory include;</p> <ul style="list-style-type: none"> • Imported wood; Alder, Ash, Beech, Cherry, Iroko, Jelutong, Poplar, Siberian Larch, Maple, Meranti, Merbau, Red Oak, Saligna, White Oak, European Oak, Spruce and Walnut. • African wood; Kiaat, Rubberwood, Mohogany, Rhodesian Teak, Rosewood, Okoume, Afromasia, Ebony, Patrys and Wenge • Locally sourced wood: Blackwood, Cedar, Hardeeper, Ironwood, Pine, poplar, Saligna, Stinkwood and Yellowwood. 	Contact: Leonie (Director) T: +27 12 804 3110 E: admin@siltim.co.za leonie@siltim.co.za W: www.timbermerchant.co.za	266 Plantation Street, Silverton, Pretoria, South Africa 0127

25	Somerset Timbers	Somerset Timbers was established in 1990 as a sawmill supplying wet off-saw products. Presently, the company specializes in the supplying, manufacturing, treating and tailoring timber products for the construction industry, home builders and designers, and the general public. The majority of their stock, about 70%, is South African pine. They also import timber the US, Brazil, Uruguay, Germany, China, Russia, Indonesia and Malaysia. The company is based in the Western Cape province of South Africa	Their product range comprise of pine interior mouldings, exterior decking, pine exterior mouldings, construction timber and beams, hardwood mouldings, counter tops and shelving, boards, poles, fibre Cement, hardware and coatings. The imported wood types they stock include Balau, Fibre-Cement, Garapa, Jatoba, Oak , Pine, Red Grandis, Saligna, Walnut.	T: +27 21 845 8713 E: sales@somtim.co.za W: www.somtim.co.za	257 Broadlands Road, Strand, South Africa 7140 Postal Address: PO Box 522, Somerset West South Africa 7129
26	Supply Five Distribution	Supply Five Distribution is a bulk distributor and stockist of formwork and construction materials including timber. They have established relationships with shipping lined and forwarding agencies hence allowing them to source various products from different parts of the world. The company is located in the Western Cape and Gauteng provinces of South Africa.	Among the products they stock, they have the Resin film faced ply, Plywood and other board and Solid timber and Laminated Veneer Lumber (LVL). <ul style="list-style-type: none"> • Resin Film faced ply range includes; Black film faced ply with a Poplar Core. Armour Shield plydek made of Poplar Veneers, Brazilian Film face made from Pine, Suplex, Birch film face and Bamboo film face. • Plywood and other boards range includes; Pine plywood, Birch plywood, Commercial plywood, OSB, Hardboard and Softboard. • Solid timber, mostly structural pine and Laminated Veneer Lumber (LVL). 	Contact: Herman Wessels T: 012 661 1806/0674197906 E: sales.jhb@supply5.co.za W: www.supply5.co.za	5 – 7 Rubicon Road Saxenburg Park 1 Blackheath South Africa 7580

26	Tegs Timbers	<p>Since 1983, Tegs Timbers has been an importer, stockist and distributor of a wide range of exotic hardwoods, panel products, pine timber and mouldings. Tegs Timbers supplies their products to the furniture, shopfitting, joinery, kitchen, general manufacturing and retail sectors. They are a local agent for Trupan (Araulo) from Argentina. The company headquarters are in the KwaZulu Natal province and has 2 other branches, one in the same province and another in the Gauteng province of South Africa.</p>	<p>Their inventory is categorized into Timber, board, decking and specialist timbers.</p> <ul style="list-style-type: none"> • Their Timber category includes African Mahogany, American Ash, American Cherry, Hard Maple, Red Oak, Yellow Poplar, Walnut, White Oak, South African Pine, Rhodesian Teak, Garapa, Oregon, Rosewood, European Beech. • Their Board category includes Plywood, Plain chipboard, Melamine particleboard. • The Decking category comprises of Pine decking, Balau decking, Garapa decking and Keruing decking. • The Specialist timbers category has hardwood species which include Ash, Oak, Walnut, Mahogany, Teak and Kiaat. They also have linear mouldings. 	<p>Contact: Keith Walker (Director) T: +27 33 846 1300 M: +27 83 625 4900 E: lance@tegs.co.za W: www.tegs.co.za</p>	
27	Ticktin Timbers	<p>Ticktin Timbers is a South African timber merchant that was established in 1937. The company is a merchant and supplier of hardwoods, softwoods, plywood, decking, board products and machining services. Their clientele includes shop fitters, cabinet makers, joiners, the shipping industry, decking and boardwalk manufacturers, builders' merchants and DIY market.</p>	<p>Ticktin Timbers imports hardwoods from North America, West Africa, South East Asia, Europe and Brazil, sells it to the market in bundles or as loose boards. The company wood flooring and hardwoods consists of woods such as White Oak, Kiaat, Hard Maple, European and Canadian Beech, Cherry, Obeche, Ash, Walnut, Rosewood, Teak, Balau, Iroko, Keruing and Meranti. The decking range includes Balau, Gerappa,</p>	<p>T: +27 21 447 4176 E: jeff@ticktintimbers.co.za W: www.ticktintimbers.co.za</p>	<p>Belwood Building, 1B Ravenscraig Road, Woodstock, Cape Town, South Africa</p>

28	Universal Timbers	Universal Timber is a South African timber and machinery supply company based in Cape Town. It supplies local and imported timber and machinery for both the local and export market that they source from various places. The company has sawmills at its premises.	Primarily the company focuses on hardwoods which include Balau, Eucalyptus and Cladocalyx. Their product range includes wood for dry docks, ship decks, boat cradles, decking, architectural mouldings, and pergolas and exposed roofs structures. Their deck boards range from 900mm to 5.7m length.	T: +27 21 507 2628 E: sales@universaltimber.co.za W: www.universaltimber.co.za	19 Voortrekker Road, Salt River, Cape Town, South Africa Postal Address: PO Box 51997, Waterfront, 8002
29	Woodmans Timber Merchants	Woodmans Timber Merchants is a South African company based in the Western Cape province of South Africa. The company was established in 1994. They are suppliers of indigenous, African and imported timbers. Woodmans Timber Merchants buys the wood in logs, cuts and dries the wood at their premises	Some of the species that are supplied by the company include African Rosewood, Zambezi Teak, Blackwood, Eucalyptus, American Cherry, American Ash, Oak , Cotton wood, Hard Pear, African Mahogany, Candlewood, Ironwood, Kiaat, Larch, Stinkwood, White Alder and European Beech. The company also supplies Garapa for decking. The Garapa comes in 90mm x 19mm and 140mm x 21mm with lengths from 1.2m to 5.7m. Other services provided by the company include machining, basic planning of rough timber, component manufacturing (balustrades, staircases, handrails), manufacturing of work tops, and mouldings (ceiling, flooring, skirting)	T: +27 44 382 5408 W: www.woodmans.co.za	4 Vigilance Dr, Fisher Haven, Knysna, South Africa 6571
30	Zulumber	Zulumber is a timber merchant that specialises in external applications such as sundecks and outdoor wood products. The company was established in 1990. They stock a complete range of pine in every size and grade produced by South African sawmills. The company is located in	The 3 types of timber species they stock include Balau from Malaysia, Garapa from South America and H3 treated pine from South Africa. Their treated pine is kiln dried with 10-12% moisture content.	T: 0315773928 E: jeff@zulumber.co.za W: www.zulumber.co.za	Unit 6 Waterford Pk, 60 Peter Rd, Sea Cow Lake, Durban, South Africa 4051

		the KwaZulu Natal province of South Africa.			
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