



## Join VEDP on a Group Market Visit!

*Face-to-face meetings with prequalified distributors and clients in international markets*

- **SAVE TIME** by meeting with quality companies in an international market & accelerate your entry to that market
- **REDUCE COSTS** by having the VEDP identify, pre-qualify, and arrange meetings with potential sales partners and customers
  - **INCREASE SALES** from international markets

*We are happy to provide market verification to determine which market is right for you.  
Call (804) 545-5756 or contact your local Trade Manager for more information.*

### AMERICAS

COUNTRIES	MEETING DATES	REGISTRATION DEADLINE	FEE
Canada (Toronto/Montreal)	Oct 19 - 23, 2009	Aug 21, 2009	\$2,350
Mexico	Nov 9 - 13, 2009	Sept 11, 2009	\$2,150
Canada (Vancouver)	Mar 15 - 19, 2010	Jan 15, 2010	\$2,350
Mexico	May 10 - 14, 2010	Mar 12, 2010	\$2,150
Chile & Brazil	June 14 - 18, 2010	Apr 16, 2010	\$2,250/\$3,250

### ASIA PACIFIC

COUNTRIES	MEETING DATES	REGISTRATION DEADLINE	FEE
Japan	Sept 14 - 18, 2009	July 17, 2009	\$2,150
India	Oct 26 - 30, 2009	Aug 28, 2009	\$2,150
China	Apr 10 - 17, 2010	Feb 12, 2010	\$2,150

### EUROPE | MIDDLE EAST | AFRICA

COUNTRIES	MEETING DATES	REGISTRATION DEADLINE	FEE
Czech Republic & Poland	Sept 28 - Oct 2, 2009	July 31, 2009	\$2,150/\$3,000
Saudi Arabia & Bahrain	Nov 7 - 10, 2009	Sept 9, 2009	\$2,150
United Kingdom	Apr 26 - 30, 2010	Feb 26, 2010	\$2,450
Turkey	May 3 - 7, 2010	Mar 5, 2010	\$2,150

Register online at - [www.ExportVirginia.org/events.htm](http://www.ExportVirginia.org/events.htm) or contact Scott Kennedy, Trade Events Manager at [skennedy@yesvirginia.org](mailto:skennedy@yesvirginia.org) or (804) 545-5754.

*Note: Dates and destinations are subject to change without notice.*

**Or consider organizing an independent market visit through VEDP's Global Network!**  
(see reverse)



## VEDP Independent Market Visits

*Face-to-face meetings with prequalified distributors and clients in overseas markets*

- **SAVE TIME** by meeting with quality companies in an international market & accelerate your entry to that market
- **REDUCE COSTS** by having the VEDP identify, pre-qualify, and arrange meetings with potential sales partners and customers
- **INCREASE SALES** from international markets

*We are happy to provide market verification to determine which market is right for you.  
Call (804) 545-5756 or contact your local Trade Manager for more information.*

### What is an Independent Market Visit?

The VEDP will connect you with our in-country consultants who identify, screen and set appointments with qualified distributors, agents or partners. Our consultants assist with planning, logistics, appointment setting, translation, and trade show support.

### Cost From \$2500

The independent market visit fees depend on the country and the number of days that assistance is required. Please contact Stephanie Tignor, Global Network Manager, at [stignor@yesvirginia.org](mailto:stignor@yesvirginia.org) for a price quote. Independent market visit fees are payable by the company directly to the VEDP's Global Network consultant.

### VEDP'S GLOBAL NETWORK

AMERICAS	EASTERN EUROPE	WESTERN EUROPE	MIDDLE EAST & AFRICA	ASIA PACIFIC
Argentina Brazil Canada Chile Mexico	Bulgaria Czech Republic Estonia Hungary Latvia Lithuania Poland Romania Russia Slovakia Turkey Ukraine	Belgium Denmark Finland France Germany Ireland Italy The Netherlands Norway Spain Sweden United Kingdom	Israel Jordan Qatar Saudi Arabia South Africa United Arab Emirates	Australia China India Japan Malaysia New Zealand Singapore Thailand Vietnam

***Or consider joining the VEDP on a Group Market Visit! (see reverse)***